

Message Text

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PAGE 01 DHAHRA 00203 111049Z

21

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 W

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R 110745Z FEB 75

FM AMCONSUL DHAHRAN

TO US INT BAGHDAD 0002

INFO SECSTATE WASHDC 4188

AMEMBASSY JIDDA

UNCLAS DHAHRAN 0203

BECK FOR SOCKS, HALE, COMMERCE

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: U.S. RAILWAY MISSION

REF: BAGHDAD 0119

1. APPRECIATE YOUR THOUGHTFUL REFERENCED MESSAGE CONCERNING POSSIBLE INDIVIDUAL MEMBERS VISIT TO IRAQ. PARTICULARLY SINCE THE KOLLOUGH RAILWAY REPORT CONTRIBUTED SO SUBSTANTIALLY TO PRESENT MISSION, WOULD LIKE CONFIRM SOME MEMBERS WILL UNDERTAKE VISIT BAGHDAD. HOWEVER, THIS INFORMATION NOT AVAILABLE TO ADVANCEMAN.

2. PUBLICATION MISSION BROCHURE CAIRO DELAYED AND PROBABLY NOT AVAILABLE BEFORE FEBRUARY 18 FOR DISPATCH TO POSTS. POUCHED 15 COPIES MISSION ROSTER.

3. MISSION COMPRISED NINE BUSINESSMEN: R. BAER, PRESIDENT, RAILWAY PRODUCTS DIVISION, CHEMETRON CORP. (RAIL PROCESSING PLANT AND RAIL WELDING); EDMOND TYNE, DIRECTOR DEVELOPMENT, FORD, BACON AND DAVIS, INC. (CONSULTING ENGINEERS); MEHMET TURER, HQ. SALES MANAGER MIDDLE EAST, GENERAL ELECTRIC CO. (LOCOMOTIVES); ODIS SMALL, EXPORT SALES MANAGER, GENERAL MOTORS CORP. (LOCOMOTIVES); CEMAL BARIS, EXPORT MANAGER, KORODY-COLYER CORP., WILMINGTON CALIF. (REPLACEMENT PARTS FOR G.M. DIESEL ENGINES); D. JOSEPH CORR, MANAGER, INTERNATIONAL
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OPERATION, PORTEC INC., (RAILROAD MAINTENANCE OF WAY EQUIPMENT);

R.R. BAKER, V.P. PULLMANASTANDARD (FREIGHT AND PASSENGER CARS);
MAXWELL SHEARER, SENIOR TRANSPORTATION ENGINEER (SIGNALING AND

COMMUNICATION EQUIPMENT); JAMES M. WOODS, PRES., WOODS INDUSTRIES
(MINORITY ENTERPRISE SUPPLYING BOTH MACHINE SHOP EQUIPMENT AND
WOOD PRODUCTS FOR RAILROADS-SLEEPERS, CAR LINERS, ETC.).

4. IN VIEW SELECTIVITY GOI GRANTING VISAS AND PROBABLY
UNAWARENESS MOST MISSION MEMBERS IRAQ SPECIFIC RAIL NEEDS AND
PROJECTS, QUESTIONABLE WHETHER ANY FIRM PREPARED VISIT OR SUBMIT
THEIR OWN PROPOSALS. IF MORE SUBSTANTIAL INTEREST TO BE
DEVELOPED, IMPERATIVE U.S. INT BAGHDAD PLAY ACTIVE MIDDLEMAN ROLE
E.G. LEARNING GOI REACTION TO COMPANIES ON ROSTER AND ASCERTAIN-
ING SPECIFIC PROJECTS WHICH MATCH SPECIALTIES OF DESIRED U.S.
FIRMS.

5. WITH SUCH INFORMATION MISSION DIRECTOR OR ADVANCEMAN IN
BEIRUT FEBRUARY 21 MISSION BRIEFING POSSIBLY COULD ACTIVATE
SOME INTEREST.
BAHTI

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